

March 2015

# OCP Sustainable Purchasing Program – Who We Are & What We Do

- Assist DC in meeting its sustainability goals by furthering green procurement of goods and services through:
  - Developing and maintaining environmental specifications for products and services
  - Offering training and online resources for DC Agencies and procurement professionals to assist in green procurement
  - Vendor education and outreach
  - Consulting services for Agencies seeking to buy green
  - Tracking green purchasing progress and recommending improvements to the program

## Learning Objectives

- At the completion of this training, you will be:
  - Introduced to the benefits of procuring sustainable paper and office supplies.
  - Introduced to the sustainable specifications for paper and office supplies.
  - Informed of differences in cost and performance of products meeting the specifications compared to conventional products.
  - Aware of options for including more aggressive environmental attributes not included in the guidance specification.

## Agenda

- 1. Paper
- 2. Office Supplies
  - a. Binders
  - b. Folders
  - c. Envelopes
  - d. Mailers
  - e. Markers
  - f. Notepads
  - g. Paper
  - h. Writing instruments
  - i. Break room materials
- 3. Toner



# Scope (Paper)

The paper specification addresses the following types of paper:

- 1. Copy, printer, and multi-purpose (all sizes, 20-24 lbs, 92-100) brightness)
- 2. Roll stock
- 3. Continuous
- 4. Construction paper
- 5. Newsprint
- 6. Offset



Image courtesy of Sage Ross

## Importance

- The District spent \$6.9M on paper and office supplies in FY13 FY15, including \$2.8M on paper, and \$4.1M on Office Supplies, respectively.
- Products with recycled content typically require less energy and water throughout their life-cycle
- The Paper specification promotes sustainable forestry practices resulting in significantly lower rates of deforestation
- The environmental benefits of purchasing recycled content products can be estimated using:
  - Environmental Paper Network's Paper Calculator, available at <u>c.environmentalpaper.org/home</u>
  - EPA's ReCON tool, available at <u>epa.gov/epawaste/conserve/tools/warm/ReCon\_Online.html</u>

Phase I Requirements

## **Paper Requirements**

### **Specification Language**

Paper purchased by the District of Columbia shall meet the environmental criteria defined below.

- 1. Paper shall contain at least 30% postconsumer recycled content (PCRC).
- 2. Paper shall be certified by the Forest Stewardship Council (FSC).



# **Review Background Section**

#### **Background Information**



Phase I Requirements

#### Postconsumer recycled content

**(PCRC)** reflects the proportion of a product recycled from consumer materials that otherwise would have been disposed. For paper, PCRC is measured based on weight, often

referred to as postconsumer waste (PCW). Along with many jurisdictions throughout the country, the U.S. EPA's Comprehensive Procurement Guidelines recommend purchasing uncoated office paper with at least 30% PCRC. Office paper containing 30% PCRC has been proven to perform well and is widely available in the marketplace at costs comparable to non-recycled paper. When buying recycled content paper, purchasers should ensure that the paper is rated for its intended use. Paper rated as multipurpose meets the needs for copiers, laser printers, and ink jet printers. Other forms of recycled content not included in the specification include pre-consumer recycled content and total recycled content. Pre-consumer recycled content refers to the percent of a product made from manufacturing waste, while total recycled content refers to the sum of the postconsumer and pre-consumer recycled content. Note that the recycled content logo is not required. For more information, see EPA's product category definitions at epa.gov/epawaste/conserve/tools/cpg/products/define.htm.



**FSC certification** signifies that the <u>Forest</u> <u>Stewardship Council</u>, an independent, third-party standard setting organization, has certified that a wood or paper product meets or exceeds FSC's criteria for sustainable forestry and supply chain

management. FSC certification requires that forest managers meet FSC's principles and criteria, including promoting biodiversity, protecting indigenous peoples' rights, and eliminating toxic chemical use. In addition, certification requires that each company in the supply chain retain and document FSC-certified content during the processing, manufacturing, and distribution process. FSC certification is highly regarded; it continues to be the only forestry certification recognized by LEED. FSC-certified paper is widely available in the market-place at costs similar to paper without the certification. FSC labels vary depending on the content they contain (ex. FSC Recycled, 100% Mixed Source, Controlled Wood). Paper products containing any of the available FSC labels meet the FSC requirement of the specification.

### Post-Consumer Recycled Content (PCRC) Background

- Postconsumer recycled content (PCRC) reflects the proportion of a product recycled from consumer materials that otherwise would have been disposed.
  - PCRC is often referred to as postconsumer waste (PCW)
- Note that the recycled content logo is not required
- Paper specification for uncoated paper for printing services matches DC's paper specification.



 All recommended PCRC levels with EPA's Comprehensive Procurement Guidelines and regularly used by printers and specified for federal procurements.

### Forest Stewardship Council (FSC) Certification Background

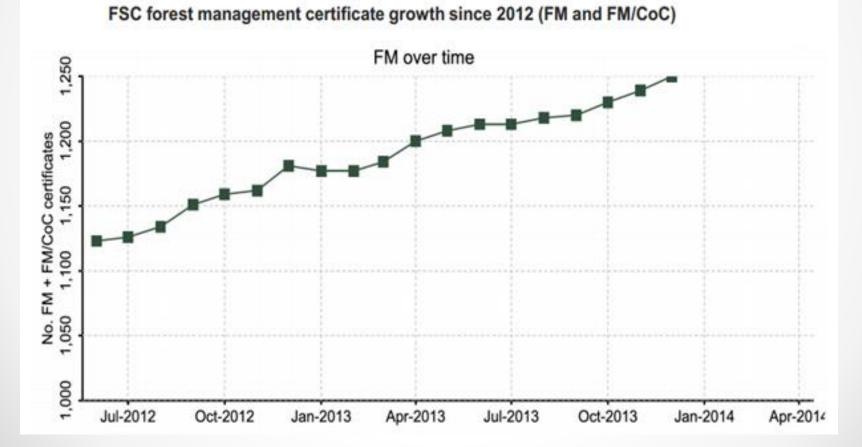
- To be certified by FSC, products must meet both the Forest Management and Chain of Custody standards:
  - Forest Management certification requires that forest managers meet FSC's principles and criteria, including promoting biodiversity, protecting indigenous peoples' rights, and eliminating toxic chemical use
  - All companies in the supply chain must hold Chain of Custody certification. Chain of Custody certification ensures that the companies retain and document the product's FSC-certified content throughout processing, manufacturing, and distribution



- District employees can verify the paper they are using is FSC certified by the presence of the FSC logo on the package. A list of paper products that are FSC certified is available here: <u>https://us.fsc.org/paper-printing.212.htm</u>
- While the specification requires use of FSC-certified paper, it does not require printers themselves to have Chain of Custody certification.

## Cost, Performance, and Availability

• FSC-certified, 30% PCRC office paper performs well and is widely available in the marketplace.



## Cost, Performance, and Availability

- According to local printing services and paper supply companies interviewed in 2014
  - 30% PCRC tends to be ~5% more than non-recycled paper; however prices fluctuate based on the job and the market.
  - Price premiums for paper may increase significantly when the percent post-consumer recycled content is 50% PCRC or more.
  - FSC certified paper is cost-competitive with conventional paper according to leading local vendors.

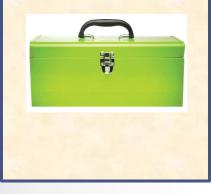
# Market Research: Explore

### Market Research Tools:

• Internet

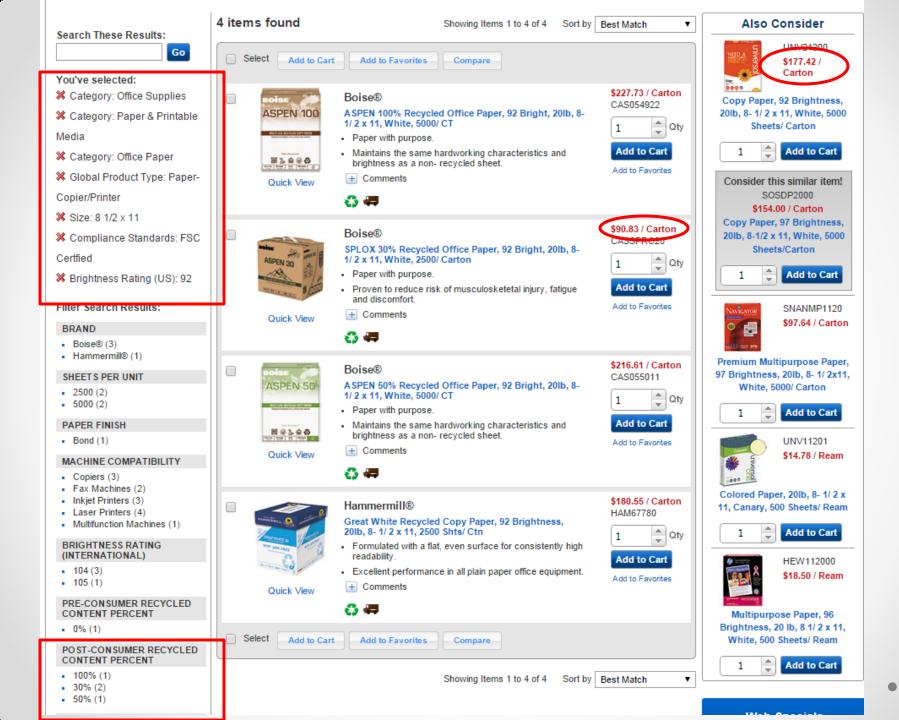
Phase I Requirements

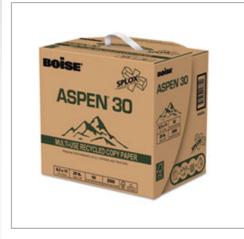
- Catalogs
- Other
  Jurisdictions





| SESSTANDARD                               |            |                                    |                               |         |
|---|------------|------------------------------------|-------------------------------|---------|
| OFFICE SUPPLY                             | Enter ke   | ywords or item #                   |                               | Search  |
| l   |            |                                    |                               |         |
| Please Login   Register Me!               |            |                                    |                               |         |
| OFFICE SUPPLIES TECHNOLOGY FUI            | RNITURE    | MAINTENANCE & BREAKROOM            | SHOP ALL CATEGORIES           | FEATURE |
| Batteries & Electrical Supplies           | File & Sto | rage Cabinets                      | Safety & Security             |         |
| Binders & Binding Supplies                | File Folde | ers, Portable & Storage Box Files  | Shipping & Mailroom           |         |
| Breakroom Supplies                        | Forms, R   | ecordkeeping & Reference Materials | Shredders & Accessories       |         |
| Calendars, Planners & Personal Organizers | General C  | Office Accessories                 | Stamps & Stamp Supplies       |         |
| Carrying Cases                            | Identifica | tion Badges                        | Staplers & Punches            |         |
| Cash Handling                             | Index Div  | iders                              | Tags & Tickets                |         |
| Classroom Teaching & Learning Materials   | Labels &   | Stickers                           | Tape, Adhesives & Fasteners   |         |
| Crafts & Recreation Room Products         | Mouse Pa   | ds & Wrist Rests                   | Tools                         |         |
| Cutting & Measuring Devices               | Paper & P  | rintable Media                     | Writing & Correction Supplies |         |
| Desk Accessories & Workspace Organizers   | Presentat  | ion/Display & Scheduling Boards    |                               |         |
| Envelopes, Mailers & Shipping Supplies    | Room Ac    | cessories                          |                               |         |





#### Boise® SPLOX 30% Recycled Office Paper, 92 Bright, 20lb, 8- 1/ 2 x 11, White, 2500/ Carton

| Item:       | CASSPRC20                      |       |
|-------------|--------------------------------|-------|
| Packaging:  | ст                             | BOISE |
| List Price: | \$90.83 / Carton               |       |
| Your Price: | \$90.83 / Carton               |       |
| Quantity:   | 1 Add to Cart Add to Favorites |       |
|             | û 🛲                            |       |

| Product Details Technical Specs  |
|--|
| Compliance Standards<br>FSC Certfied   |
| Global Product Type<br>Paper-Copier/Printer                                  |
| <b>Paper Weight</b><br>20 lb   |
| Size<br>8 1/2 × 11   |
| Paper Color(s)<br>White  |
| Machine Compatibility<br>Copiers,Fax Machines,Inkjet Printers,Laser Printers |
| Sheets Per Unit<br>2500  |
| Brightness Rating (US)<br>92   |
| Brightness Rating (International)<br>104                                     |
| Post-Consumer Recycled Content<br>Percent<br>30%                             |
| Total Recycled Content Percent<br>30%  |
| Package Contents<br>Includes 2,500 sheets.                                   |

- Recycled Content
  - Look for >30% PCRC
  - DDOE uses 50% PCRC
- Chlorine Free Bleaching
  - Bleaching process can result in the formation of harmful chemicals such as dioxins and furans, which are known to cause cancer in humans



Image courtesy of www.dreamstime.com

- Most Preferred Option: Process Chlorine Free (PCF)
  - No chlorine or chlorine-containing compounds used in the bleaching process for *recycled* paper
  - Generally available in paper with 50% to 100% PCRC (price premium)

- Use less paper!
  - Print double-sided!
  - Be sure that copiers and imaging devices are set to "duplex" both-side printing.
  - Go paperless.
  - Print on Demand: reduce waste by only printing the quantities you need.
  - Design materials to conserve space.



Image courtesy of www.dreamstime.com

- Ecologo or Green Seal paper must meet specifications
  - 30% PCRC
  - FSC certification
- Wood-free paper alternatives
  - Agricultural residues (e.g., sugarcane husk)
  - Fiber crops (e.g., hemp, kenaf, jute, flax, etc.)
  - Textile and cordage wastes (e.g., cotton, linen, rope)
  - Wild plants (e.g., bamboo, sisal)
  - Often more expensive than recycled paper
  - Rainforest Alliance is leading the development of an <u>Alternative Natural Fiber</u> <u>Standard</u> using ISEAL guidelines for standard development. Check status and review draft standard <u>here</u>.



Image courtesy of www.dreamstime.com

### Benefits

• Environmental benefits of recycled-content paper can be calculated with the Environmental Paper Network's Paper Calculator, available at

http://c.environmentalpaper.org/home

# Scope (Office Supplies)

The office supplies specification addresses a host of products used in and around the office, including:

- Binders
- Folders
- Envelopes
- Mailers
- Markers
- Notepads
- Paper
- Writing instruments
- Break room materials



Image courtesy of wwwofficearc.com

## Importance

- The District spent \$4.1M on office supplies in FY13 FY15 Q2
- Products with recycled content typically require less energy and water throughout their life-cycle
- The Paper specification promotes sustainable forestry practices resulting in significantly lower rates of deforestation
- The Office Supplies specification prohibits the use of some potentially toxic chemicals.

### Environmental Requirements ~ Office Supplies

Environmental criteria defined in the detailed table found in the guidance document

- Focuses on PCRC
- AP nontoxic markers
- FSC-certified pencils
- Refillable pens
- Rechargeable batteries
- Prohibits antimicrobial coatings
- Prohibits PVC
- No expanded polystyrene (Styrofoam) for cups & plates

| Product  | Environmental Criteria  |
|--|---|
| Address, shipping, file folder<br>sheet-style labels: white        | 30% Postconsumer Recycled Content (PCRC); no antimicrobial coatings |
| Binders: 3-ring, chipboard or card-<br>board                       | 75% PCRC; no antimicrobial coatings                                 |
| Binders: 3-ring, pressboard  | 30% PCRC; no antimicrobial coatings                                 |
| Binders: 3-ring, plastic with chip-<br>board or cardboard interior | 30% PCRC; no PVC; no antimicrobial<br>coatings                      |
| Binders: 3-ring, solid plastic                                     | No PVC; no antimicrobial coatings                                   |
| Clip portfolios: plastic   | 90% PCRC; no antimicrobial coatings                                 |
| Clipboards: metal  | 30% PCRC; no antimicrobial coatings                                 |
| Clipboards: plastic  | 30% PCRC; no antimicrobial coatings                                 |
| Calendars: coated paper,<br>desk and hanging                       | 10% PCRC  |
| Calendars: non-coated paper,<br>desk and hanging                   | 30% PCRC  |
| Clipboards: hardboard  | 100% RC; no antimicrobial coatings                                  |
| Construction paper   | See the Office Paper specification                                  |
| Correction tape  | No antimicrobial coatings   |
|  |   |

### **Environmental Requirements ~ Office**

| Product   | Environmental Criteria  |  |
|---|---|--|
| Corrugated containers   | 25% PCRC  |  |
| Crayons   | AP nontoxic (ASTM D 4236)   |  |
| Desk trays  | 25% PCRC; no antimicrobial coatings   |  |
| Easel pads  | 30% PCRC  |  |
| Envelopes: wove   | 30% PCRC  |  |
| Envelopes (catalog): kraft, white, and colored<br>(including manila); paper | 20% PCRC  |  |
| Envelopes: kraft, unbleached paper  | 10% PCRC  |  |
| Facial tissue   | 10% PCRC; 100% Total Recyded Content (TRC)                                    |  |
| File folders and pocket folders: paper                                      | 10% PCRC  |  |
| Markers and highlighters (permanent markers,<br>dry erase markers)          | AP nontoxic (ASTM D 4236); no antimicrobial<br>coatings                       |  |
| Napkins   | 30% PCRC; 100% TRC  |  |
| Notebooks and notepads  | 30% PCRC  |  |
| Office paper  | See the Office Paper specification  |  |
| Padded mailers: paper   | 5% PCRC   |  |
| Paper clips   | 50% PCRC; no PVC or plastic coatings;<br>no antimicrobial coatings            |  |
| Paper towels  | See the Cleaning Supplies specification                                       |  |
| Pens and mechanical pencils   | Refillable; no antimicrobial coatings   |  |
| Post-it notes   | 30% PCRC  |  |
| Report covers (pressboard)  | 20% PCRC  |  |
| Trash bags  | See the <u>Cleaning Supplies</u> specification                                |  |
| Wastebaskets  | 20% PCRC; no antimicrobial coatings   |  |
| Wood pencils  | Forest Stewardship Council (FSC) certified wood;<br>no antimicrobial coatings |  |

### Environmental Requirements ~ Office Supplies

| Product  | Environmental Criteria                         |  |
|--|--|--|
| BREAKROOM AND OTHER SUPPLIES                               |  |  |
| Appliances   | See the <u>Appliances</u> specification        |  |
| Batteries  | Rechargeable                                   |  |
| Cleaning supplies: dish soap, all-purpose<br>cleaner, etc. | See the <u>Cleaning Supplies</u> specification |  |
| Cups, plates, cutlery                                      | See the <u>Food Services</u> specification     |  |
| Toner/ink cartridges                                       | See the <u>Toner Cartridges</u> specification  |  |

When seeking out products and services that fall under two product categories, review the tangential specification by visiting the Sustainable Purchasing Webpage, using these linkable references.

## Environmental Requirements ~ Office Supplies (cont.): Detail

- PCRC specifications
  - Closely follows the U.S. EPA's Comprehensive Procurement Guidelines, which serve as the model in many other jurisdictions
  - Incorporates requirements from the Northeast Recycling Council's (NERC's) recent Model Specifications and Purchasing Guidelines for Environmentally Preferable Purchasing of Office Supplies.

## Environmental Requirements ~ Office Supplies (cont.): Detail

- Approved Product (AP) Nontoxic (markers)
  - Indicates that the Art and Creative Materials Institute (ACMI) has certified that a product is nontoxic and conforms to the requirements of ASTM D-4236. ACMI's toxicologists test and certify products for both acute and chronic hazards.
- FSC certified pencils
  - Made from FSC certified wood
- Refillable pens
- Rechargeable batteries

## Environmental Requirements ~ Office Supplies (cont.): Detail

- No **antimicrobial coatings** on plastics
  - Contributes to antibiotic resistance through overuse
  - Presents toxicity concerns (e.g., cancer, hormone disruption)
  - Often marketed as "antibacterial" or "germ resistant"
  - This is an added feature stay away from these products
- No PVC plastics (polyvinyl chloride)
  - Presents concerns for factory workers and consumers due to its toxicity
  - Alternative products may identify the type of plastic material used, such as polypropylene or polyethylene and sometimes are labeled as "PVC-free"

### **Environmental Requirements ~ Toner**

#### Remanufactured cartridges

Toner cartridges shall be fully remanufactured to specifications meeting or exceeding original equipment manufacturer (OEM) standards for performance and function.

### STMC Product Standard(s)

Remanufactured toner cartridges shall meet or exceed the remanufactured toner cartridge standard(s) adopted by the Standardized Test Methods Committee (STMC) of the International Imaging Technology Council (I-ITC), using the most recent version of the STMCrecommended standard(s) in effect at the time of purchase.

### Provision of Toner Cartridge Take-Back Service

The contractor must offer the District of Columbia an effective and reliable means of returning empty toner cartridges for remanufacturing and/or recycling on request. This service may be provided by the contractor, manufacturer, or a third party. Notification of the take-back service, including how to utilize the service, shall be available to the purchaser at time of purchase through written or online documentation.

## Environmental Requirements ~ Toner (cont.): Details

- Standardized Test Methods Committee (STMC)
  - Committee organized by the I-ITC to identify and promote selected standardized test methods for the printer cartridge industry
  - Test methods are used to evaluate toner printer cartridge performance
  - Specification requirements assure that cartridges have the same performance characteristics as OEM cartridges
- Take Back Services
  - Offer of services must be provided by contractor, manufacturer or a third party at the time of purchase

INTERNATIONAL



# Cost, Performance, and Availability

### Those products made with PCRC selected for the specification are generally available with at most a modest price premium. Vinyl-free and antimicrobial-free products are available at comparable prices.

### <u>Toner</u>

- Properly remanufactured toner cartridges, are widely available and can perform just as well as OEM cartridges
- Most remanufacturers will provide a performance guarantee.
- On a per-copy basis remanufactured cartridges typically cost 30 60% less than new cartridges

Figure taken from FSC's Facts and Figures June 2014

# Cost, Performance, and Availability

A list of companies that provide remanufactured toner cartridges that comply with STMC standards for performance are linkable through the toner specification guidance document.

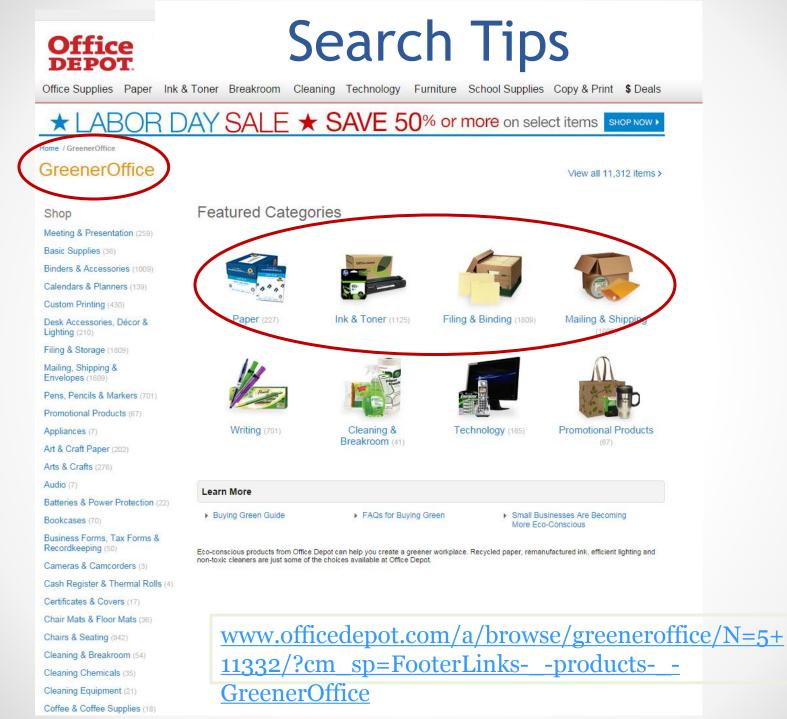
#### **Background Information**



STMC is a committee organized by the International Imaging Technology Council (I-ITC) to identify and promote selected standardized test methods for the printer cartridge industry. The se-

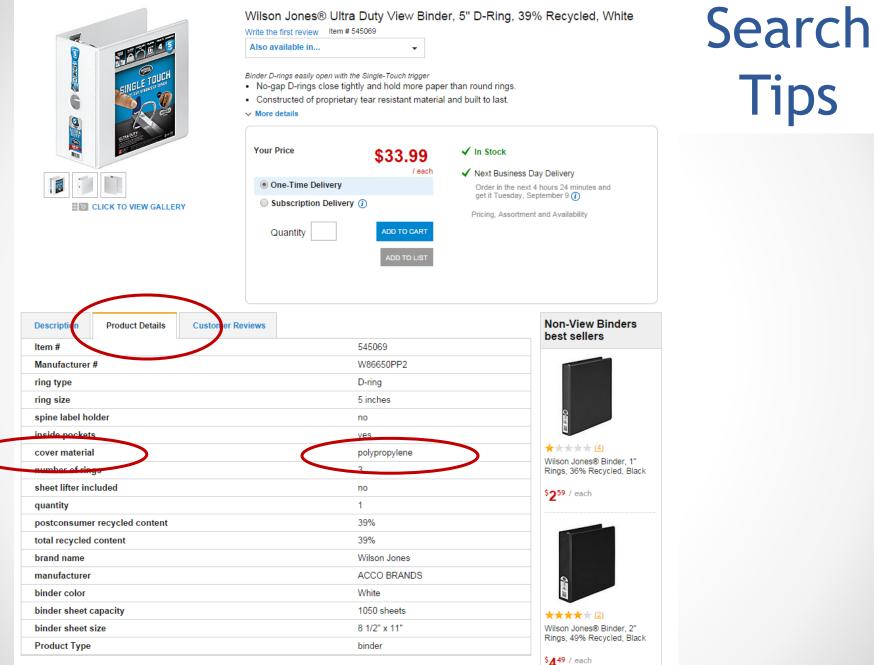
lected test methods are used to evaluate remanufactured toner printer cartridge performance to assure that remanufactured cartridges have the same performance characteristics as OEM cartridges, thereby eliminating a common reason for choosing OEM cartridges over remanufactured cartridges. A company that is STMC certified is one that has had their employees successfully trained by an authorized trainer in these test methods, attests to using these test methods, and has purchased the correct test equipment. A list of STMC certified companies can be found here.

Note: OCP maintains a city-wide contract for black remanufactured toner with vendor Laser Art CW19688



#### Home / Office Supplies / Binders & Accessories / Non-View Binders / Non-View Binders / Product Details

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### **Office Supplies**

- Look for the highest % PCRC you can find
- NERC's recent draft model specifications
  - Preferred specification goes above and beyond
  - Provides additional categories of office supplies to consider
  - Information can be found at: <u>nerc.org/model-epp-specifications</u>



Image courtesy of www.dreamstime.com