



DC BUYS EVENT AGENDA

APRIL 10, 2015

WALTER E.
WASHINGTON
CONVENTION
CENTER

AGENDA

Friday, April 10, 2015

8:30 am to 4:15 pm | Registration /Networking/ Exhibit Tables

Morning Session

9:00 am to 9:30 am | **Room 207AB** Opening Ceremony

Sheila Mobley, Deputy Director, Office of Contracting and Procurement

Nancy Hapeman, Interim Director, Office of Contracting and Procurement

Keynote Address: Mayor Muriel Bowser, District of Columbia

9:30 am to 10:30 am | **Room 207AB** **Morning Panel Discussion:**
Vendors' Perspective: Best Practices on How to Do Business with the District
Antwayne Ford, Enlightened Inc
Towan Isom, Isom Global Strategies
Moderator: Director Ana Harvey, Department of Small and Local Business Development

10:30 am to 10:45 am | Break

10:45 am to 12:15 pm | **Workshops and Panel Discussions**

Room 207AB Department of Small and Local Business Development:
How to Become a Certified Business Enterprise, Joint Venture Certification, I'm Certified Now What, District Procurement Technical Assistance Center (DC- PTAC)

Room209A Office of Contracting and Procurement:
DC Supply Schedule

Room 209B Panel- Resources for Entrepreneurs: Government Programs
Department of Employment Services, *First Source Program*

Office of Contracting and Procurement, *Surplus Property Assistance Program*

Office on Human Rights,
DC Fair Criminal Record Screening Amendment

Department of Insurance, Securities and Banking,
State Small Business Credit Initiative (SSBCI)

Room 209C Office of Contracting and Procurement
Procurement 101-Pre-Award

12:15 pm to 1:15 pm

Lobby

Lunch Break Session

One-on-One Business Advice with the District's
Procurement Technical Assistance Center (DC-PTAC)

One-on-One e-Sourcing Registration Assistance

1:15 pm to 2:30 pm

Room 207AB Afternoon Panel Discussion

Afternoon Panel: *How to Do Business with the District's Independent Agencies*

James H. Marshall, *Supervisory Contract Specialist, Capital Construction Division, Contracts and Procurement Division, Department of General Services*

Mary Anne Harris, *Director of Contracting and Procurement/Chief Contracting Officer, Office of Contracting and Procurement, University of the District of Columbia*

Samuel J. Feinberg, *CPPO, CPPB*

Director, Contracts and Procurement

Agency Chief Contracting Officer

DC Department of Behavioral Health

Glorious Bazemore, *Chief Procurement Officer, Office of Contracts and Acquisitions, District of Columbia Public Schools*

Dan Bae, *Director of Procurement, District of Columbia Water and Sewer*

Diane Wooden, *Director of Contracts and Procurement, District of Columbia Public Library*

Moderator: **Phyllis R. Love**, Strategic Development and Analysis, Office of Contracting and Procurement

2:30 pm to 4:00 pm

Workshops

Room 207AB Department of Small and Local Business Development: *How to Become a Certified Business Enterprise, Joint Venture Certification, I'm Certified Now What, District Procurement Technical Assistance Center (DC- PTAC)*

Room209A Office of Contracting and Procurement: *DC Supply Schedule*

Room 209B Panel- Resources for Entrepreneurs: Community Programs
Veteran Training: Capitol City Community Development Corporation
Business Development: Latino Economic Development Center
Economic Development: Coalition for Nonprofit Housing and Economic Development
DC Health Link: DC Chamber of Commerce

Room 209C

Office of Contracting and Procurement Procurement 102-Post-Award

4:00 pm to 4:15 pm

Break/Exhibits Close

4:15pm to 4:30 pm

Room 207AB

Closing Remarks,
Sheila Mobley, Deputy Director, OCP
Nancy Hapeman, Interim Director, OCP

4:30 pm to 5:00 pm

Networking

Breakout Sessions and Workshops – Descriptions

Department of Small and Local Business Development Whether you're an experienced government contractor, or are preparing to respond to your first solicitation, DSLBD has a wealth of resources to support DC's vendor community. In this session, presenters will highlight DSLBD's business development and support programs including:

- Certified Business Enterprise (CBE)
- CBE Microloan program
- Joint Venture Certification
- The DC Procurement Technical Assistance Center (DC-PTAC)

Presenters:

Charles Wilson, Department of Small and Local Business Development (DSLBD)

Sheila Edmondson, DC Procurement Technical Assistance Center (DSLBD)

Melissa Resil, Department of Small and Local Business Development (DC-PTAC)

DC Supply Schedule

Did you know the District has a set-aside market for small and local businesses? Learn from OCP's team about the benefits of the DC Supply Schedule, the District's multiple-award schedule for providing commercial products. Presenters will also cover the application process and how District agencies use the schedule. This workshop is recommended for CBE eligible vendors.

Presenters:

Priscilla Mack, Office of Contracting and Procurement

Sanaz Etrinan, Office of Contracting and Procurement

Karen Mahoney, Office of Contracting and Procurement

Resources for Entrepreneurs: Government Programs

There are many different programs in the District that can help you build your business: from purchasing offices equipment at a fraction of the cost to how the District can help you protect your financial interests.

Panel Moderator: Eboni Gatewood- Crenshaw, Office of Contracting and Procurement (OCP)

Panelists:

Marvin Manassa, Office of Contracting and Procurement, Surplus Property Program

Drew Hubbard, Department of Employment Services

Christopher Weaver, Department of Insurance, Securities and Banking

Brian Ferguson, Office on Human Rights

Resources for Entrepreneurs: Community Programs

Are you a vendor seeking professional development opportunities? In this workshop, local organizations will share information about training opportunities available to the vendor community.

Panel Moderator: Armeta Ross, Office of Contracting and Procurement

Panelists:

Art Johnson, Capitol City Community Development Corporation
Evette Banfield, Coalition for Nonprofit Housing and Economic Development
Michael El Shengo, Capitol City Community Development Corporation
Rossana Espinoza, Latino Economic Development Center
Jashawn Robinson, DC Chamber of Commerce

Procurement 101: Pre- Award

Understanding the District government procurement process can seem daunting, but it doesn't have to be. This workshop will review the Office of Contracting and Procurement's structure- what we buy, what it means to be an independent agency; and define what it means to be a responsible and responsive vendor.

Panel Moderator: Marc Scott, Office of Contracting and Procurement
Carlos Johnston, Office of Contracting and Procurement
Angela Turner, Office of Contracting and Procurement

Procurement 102: Post-Award

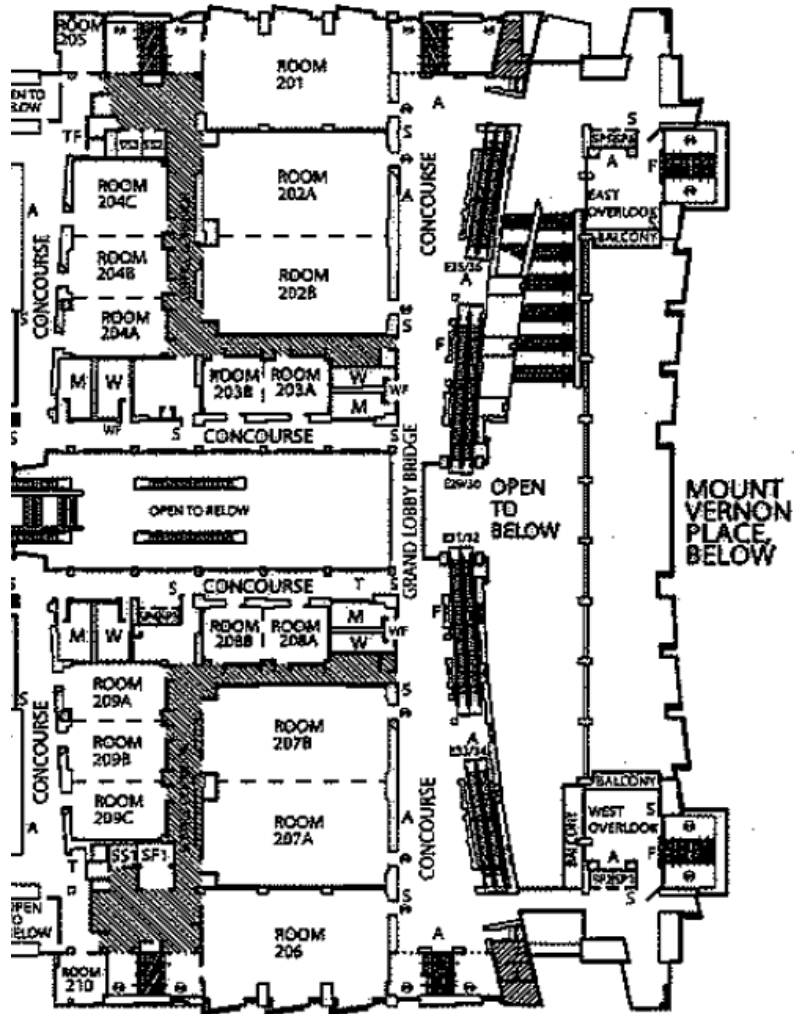
The procurement process doesn't end once the contract is awarded. This workshop, led by contracting officers, will highlight how the District monitors vendor performance after a contract award is made and, what resources and support are available to vendors

Panel Moderator: Dr. Sharon Burton, Office of Contracting and Procurement
D'Andre Dorn, Office of Contracting and Procurement
Fatima Tibbs, Office of Contracting and Procurement

Exhibitors

- Office of Contracting and Procurement
- Department of Small and Local Business Development
- University of the District of Columbia
- Office of the Chief Technology Officer
- DC Public Schools
- Department of Parks and Recreation
- Department of Human Services
- Department of Human Resources
- Office of the State Superintendent of Education
- Department of the Environment
- Department of Forensic Sciences
- Department of Parks and Recreation
- Office on Aging
- Department of Transportation
- Department of Public Works
- Department of Employment Services
- Office of Community Affairs
- DC Commission on the Arts and Humanities
- Department of Consumer and Regulatory Affairs
- Department of Insurance Securities and Banking
- DC Public Libraries
- Washington Metropolitan Area Transit Authority (WMATA)
- Office of the Chief Financial Officer
- Public Services Commission
- Office of Human Rights
- Department of Healthcare Finance
- Office of the Deputy Mayor for Planning & Economic Development
- Department of General Services

DC Buys Floor Plan



Special Thanks:

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